

Date: 12th September, 2011



If Cost reduction, Quality improvement and Customer retention are your concerns, please block 4th October 2011, in your diary



Dear Sir,

There is a constant pressure from customers especially OEMs, to cut prices and improve quality, which necessitates that the manufacturing processes are monitored in real time.

Rejection and rework are some of the major contributors to the cost of manufacturing. To minimize cost of rejection and rework it is essential to:

- Detect defects at the stage of occurrence so as to avoid addition of further **Cost on Rejection and Rework.**
- Provide forewarning of the possibility of the occurrence of defects so as to take **Proactive Action** to avoid rejection and rework.
- Identify **Root Causes** of rejection and eliminate them.

Our '**Process Quality Management System**' (**Pro-QMS**) helps to achieve the above objectives and hence provides nearly 100% return on investment. Pro-QMS collects data on real time basis from quality instruments and fixtures, instantly analyses the same and continuously displays the results in the form of Statistical Process Control charts to take corrective as well as preventive actions. This results in minimization of rejection & rework. The quality data thus collected provides an excellent data repository for analysis to find root causes of defects. Pro-QMS is manned by production operators thereby making them an integral part of the quality improvement movement in the organization.

Pro-QMS is currently in operation with Tata Motors (Passenger Car Division) Pune, Spicer India (Chakan & Jodalli), Helvoet Technology (Pune), Amtek Auto Group (Pune & Gurgaon), Badve Autocomp (Chakan), Vanaz Engineers (Pune), Rane Engine Valves Ltd. (Chennai), Greaves Cotton Limited (Ranipet), Delphi TVS (Chennai), Sundaram Clayton (Chennai), Brakes India (Chennai), Forge Pro (Bangalore), Rexroth Bosch (Bangalore) and many more.

With a focus on IT related products that enhance managerial effectiveness, **DSS Systems & Software Technologies Ltd** was founded in 1976, in Pune. **With an ISO 9001:2008 certification (by DNV), DSS** is a quality consulting and software company. As such, we believe that by introducing **Pro-QMS** backed up by the training capabilities of DSS, we would be able to assist your organization in the journey to implement Quality Initiatives in pursuit of being a "world class" organization.

To know more about ProQMS and how you can implement it in your organization, we invite you to be our guest at a **Seminar in Pune** as per the following details:

Day & Date:
Tuesday 4th October 2011

Venue:
Hotel Kalasagar
P-4 MIDC, Kasarwadi
Pune 411034
Tel: +91 20 27112461/62/63/64

<u>Particulars</u>	<u>Time</u>
Registration	3.30 PM – 4.00 PM
Presentation & Demonstration of Pro-QMS	4.00 PM - 5.30 PM
High – Tea	5.30 PM onwards

We request you to please personally attend this seminar together with your senior colleagues and we assure you that it will be worth the investment of your time.

Thanks & regards,

Himanshu Gupte
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Note: Kindly fax / email us the enclosed Confirmation Sheet, duly filled in.